

Staff Scouts

Field Sales Representative – ADT Home Security Systems (Self-Employed)

Location: Nationwide (opportunities available across England, Scotland, and Wales)

Employment Type: Self-Employed

Earnings: Commission only, with very competitive rates and uncapped earning potential

About the Role

We are seeking motivated and professional Field Sales Representatives to join our expanding national team representing ADT, one of the UK's leading providers of home security and smart alarm systems.

In this self-employed position, you will promote and sell ADT's range of home security products and services directly to residential customers across the UK. The role involves field-based work including door-to-door sales, lead generation, and in-home product demonstrations.

This opportunity is ideal for confident communicators who enjoy meeting new people, are driven by results, and want to be rewarded directly for their performance.

Key Responsibilities

- Engage with homeowners in your local area to promote ADT's home security and smart home packages.
- Identify customer needs and match them with the appropriate ADT solution.
- Conduct on-site consultations and provide quotations.
- Maintain a professional and ethical approach to all customer interactions.
- Manage your own schedule and area coverage effectively.
- Report daily activity and sales performance to the regional manager.

What We're Looking For

- Previous experience in direct sales, door-to-door, or field sales is advantageous but not essential.
- Strong interpersonal and communication skills.
- Self-motivated, professional, and target-driven.
- Full UK driving licence and access to a vehicle (preferred).
- A desire to represent a respected and trusted brand within the home security industry.

What We Offer

- Excellent commission structure with uncapped earnings.
- Full product training and ongoing support.
- Opportunity to represent a leading and trusted brand in home security.
- Flexible working pattern with control over your own schedule.
- Nationwide opportunities for ambitious sales professionals.

How to Apply

If you are a motivated individual who takes pride in delivering excellent customer service and enjoys the challenge of field sales, we would like to hear from you.

Please send your CV and a short cover note outlining your experience and availability. Successful applicants will be contacted to arrange an initial online briefing and training session.